

# EMC Select Services Team Program

## SST Partner Services Backed by EMC Documentum Consulting

- The Big Picture**
- Expert, local services and resources
  - Support for most industries and solutions
  - Proven success
  - Backed by EMC Documentum Consulting

The Select Services Team (SST) program confers special status on service providers who meet the demanding standards of EMC Documentum® Consulting. Given access to EMC best practices and contractually bound to function as EMC Documentum Consulting's representatives, these highly valued partners deliver proven expertise, local resources, and exceptional value and service. Each SST partner authors statements of work (SOWs) on EMC Documentum forms, ensuring customers receive a professionally deployed solution. Customers may even request "blended" teams comprising EMC Documentum consultants and SST partners. Overall, the SST program helps ensure EMC achieves its primary goal of customer satisfaction.

Since its 2003 inception, the SST program has grown to include more than 25 partners in North and South America and more than 15 partners in Europe. This group's geographic range covers 17 states in the United States and extends through Austria, Canada, Chile, England, France, Germany, Holland, India, Ireland, Sweden, and Switzerland. EMC expects the SST Program will continue to grow; the Asia Pacific region holds particular promise.

### Supported industries and solutions

SST members currently support companies in most major industries—aerospace, automotive, education, financial services, high tech, insurance, life sciences, manufacturing, oil and gas, publishing, and retail—as well as local, state, and federal governments. Their expertise extends beyond EMC Documentum product competence and includes the following support solutions:

- Custom training
- Document management
- Engineering drawing management
- Enterprise content management
- Geographic Information Systems (GIS) integration
- High availability
- Imaging
- Information lifecycle management (ILM)
- Lotus Notes
- Migration
- Portal integration
- Records management
- Regulatory submissions
- SAP
- Sarbanes-Oxley

### Eligibility

To qualify for the SST program, service providers must prove they possess a full range of EMC Documentum development and deployment expertise. SST partners demonstrate a history of deployment excellence, provide personnel formally trained in EMC Documentum products, and are committed to customer success.

## Logo

SST members are entitled to display a unique logo that verifies they have met and continue to maintain the highest quality standards. To receive the expertise and best practices you would expect from EMC Documentum Consulting during every stage of your deployment, look for this logo when you engage a service provider.

## Select Services Team partners worldwide—partial list

### North America:



4matix	Flatirons Solutions	Paragon Solutions
Armedia	Forefront Technologies	Phoenix SI
Blue Fish Development Group	Gimmel Group	RWD Technologies
Braun Consulting	Impact Systems	Saillant
Burntsand	InfoData	Satyam
BRT	InfoTrust	SofWerks
BV Solutions	InterDoc	Solution Quest
CEI	iPath Solutions	Trinity Technologies
CACI	Karna Global Technologies	
Daybreak ICS	MindTree Consulting	<b>South America:</b>
DeepBridge	Ness USA	Puntocom, SA
	Northpoint Solutions	

### Northern Europe:

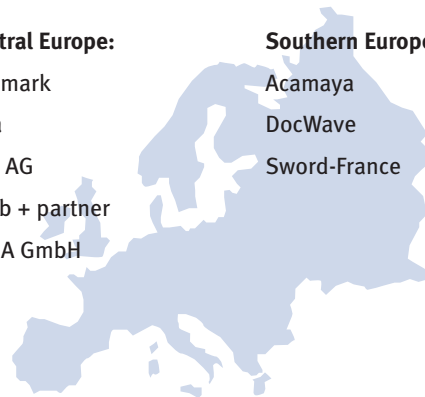
Aptus Solutions  
Cadco Evolution  
Chapter 26  
Consignit  
Delt ICS Services  
Sword ECM

### Central Europe:

Benmark  
Elca  
fme AG  
neeb + partner  
YADA GmbH

### Southern Europe:

Acamaya  
DocWave  
Sword-France



## Take the next step

To learn more about EMC Documentum Consulting and the Select Services Team program, visit us online at [www.EMC.com/documentum](http://www.EMC.com/documentum) or call **1.800.607.9546** (outside the U.S.: +1.925.600.5802).